

## "A very aggressive implementation schedule"



### The Challenge

In 2006 Mammens Emballage faced the challenge that their existing Microsoft Dynamics AX (Axapta) solution no longer was able to meet their demands on estimation and production planning. They were in need of a system, where everything - from quoting through estimation and planning to delivery – was integrated. Another demand was the ability to record detailed information about every single product and production run. In addition, Mammens Emballage often had to keep finished products in stock for their customers until the customer requested delivery. Visibility through the entire production cycle was an ultimate demand – it was imperative, that the employees were given the possibility to share the same information about jobs, orders, order status etc.

### The Solution

"We chose PrintVis for several reasons", says CFO of Mammens Emballage, Claus Iwersen. "Primarily, our sales reps now have full insight into all available information to a case, meaning they are able to answer questions from customers immediately. They no longer have to ask several of their colleagues about a specific customer case, before they are able to give the customer an answer. This saves a lot of time, and has dramatically increased both our customer service level, and our production efficiency. Everyone has the same information, and we are able to provide a quote quickly, when a customer calls us."

"Secondly, we now have a system, which handles estimation, calculation, production planning, posting of material consumption and also handles our customer-owned inventory – that was very important for us." We have a system which meets our customers' demands to us, and which can grow with our future needs."

"Finally, we were promised a very aggressive implementation time-schedule, which were met to the minute. We had the initial meeting on October 27<sup>th</sup> and we went live on January 2<sup>nd</sup> – a couple of weeks earlier than initially planned", says Claus Iwersen.

### Mammens Emballage

Information: Established in 1889. Fully owned by Fru Ida og Knud Mammens Familiefond (a family owned fund). Mammens Emballage produces packaging from cardboard and corrugated cardboard.

Managing Director: Henry Torp Madsen

No. Of employees: 70

Produces: All kinds of packaging from corrugated cardboard and cardboard boxes..

### PrintVis configuration

Modules: PrintVis Base, Document Management, System Tools, Order Management, Planning, Shop Floor Integration, Sales Order Integration, Purchase Order Integration, PrintVis CIM (JDF Integration)

No. of concurrent users: 25

The enabler for such an aggressive implementation cycle is PRIME. PRIME is a tool, which handles configuration and implementation of PrintVis. “We create a project plan, which visualizes what must be done, by whom and when. And because the staff at Mammens Emballage was well prepared and very enthusiastic in the workshops, we managed to implement PrintVis ahead of schedule without compromising the quality” says Kit Tomshøj, Senior Consultant at NovaVision Software A/S.

Mammens Emballage chose to finish the implementation by holding training sessions for the key employees. That investment proved to be very valuable, especially a few days later, when they went live on PrintVis without any major issues.

”At Mammens Emballage we produce packaging from both paper, cardboard and plastic. It was a very positive experience for us to learn, that all the complex issues in a company like ours can be handled in PrintVis”, says Claus Iwersen.

More information about Mammens Emballage: [www.mammens.dk](http://www.mammens.dk)

More information about PrintVis: [www.printvis.com](http://www.printvis.com)

*NovaVision is a Microsoft Gold Certified Danish software vendor, who develops and markets the software PrintVis. PrintVis is a world class MIS/ERP system - built on Microsoft Dynamics NAV (Microsoft Navision) - for the graphical arts industry. PrintVis is marketed, sold and implemented globally by a network of highly skilled partners.*